

State Unit Development & Closure Database

- Features 5 years (2006 - 2010) of State Unit Data for 35 Chains
- Data Points Include New, Closed, Transferred and Total Units
- 5 Year Aggregate Summary of State Unit Activity by Chain
- Chain Unit Market Share by State
- Total Unit Activity by State
- Key Economic Data by State Including Income, Unemployment and Population
- Ability to Sort by Multiple Data Points
- Saves Substantial Labor and FDD/UFOC Acquisition Costs

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Screen Shots for Papa John's on Following Pages and Sample State Data for FYE 2006

RR State Unit Development & Closure Database Coverage

Applebee's	Jimmy John's
Arby's	KFC
Bob Evans	Little Caesar's
Buffalo Wild Wings	McDonald's
Burger King	Panera Bread
Carl's Jr.	Papa John's
Cheesecake Factory	Perkins
Chili's Grill & Bar	Pizza Hut
Chipotle	Popeyes
Church's	Quizno's
Cracker Barrel	Ruby Tuesday
Dairy Queen	Sonic Drive-in
Denny's	Subway
Domino's	T.G.I. Friday's
Dunkin Donuts	Taco Bell
Hardee's	Texas Roadhouse
IHOP	Wendy's
Jack in the Box	

Click on Drop Down List to Switch Chains Papa John's	Unit Activity by State																								
	2010 Unit Count			%	Gross New Unit Openings						Unit Closings					Net Unit Openings					Transfers Between Franchisees				
	State	Total	Franchised	Company	Total	2006	2007	2008	2009	2010	2011E	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010	2006	2007	2008	2009
Alabama	72	72	0	2.5%	1	3	1	5	5	2	1	3	0	1	0	0	0	1	4	5	6	0	0	0	3
Alaska	5	5		0.2%			1	1	1	1		2					(2)	1	1	1					
Arizona	76	30	46	2.6%	2	9	5	3	6	7	2	2	4	6	2	0	7	1	(3)	4	2	1	2	1	1
Arkansas	20	20		0.7%	1	1		3	3	2				1	1	1		3	2					13	
California	203	203	0	7.0%	13	21	14	4	14	10	4	4	5	9	14	9	17	9	(5)	0	10	19	7	6	39
Colorado	46	46		1.6%	5	1	1		2	4	3	3	2	4	1	2	(2)	(1)	(4)	1		46	1		
Connecticut	3	3	0	0.1%	1	0	0	0	2	5	0	1	2	0	0	1	(1)	(2)	0	2	1	0	1	0	0
Delaware	11	11		0.4%						1	1					(1)					10				
District Of Columbia	10	10	0	0.3%	1	0	4	2	2	0	0	1	1	1	1	1	(1)	3	1	1	2	0	0	0	0
Florida	250	205	45	8.6%	3	8	7	7	5	3	4	5	3	4	3	(1)	3	4	3	2	25	1	3	11	21
Georgia	140	54	86	4.8%	7	6	1	1	2	4	2	1	1	1	4	5	5	0	0	(2)	6	0	0	0	0
Hawaii	15	15		0.5%		1		1					1	1			1	(1)							
Idaho	10	10	0	0.3%	1	1	0	1	1	3	0	0	0	0	2	1	1	0	1	(1)	0	0	0	0	0
Illinois	82	78	4	2.8%	10	6	4	1	11	13	2		2	2	3	8	6	2	(1)	8	1	2	2	7	3
Indiana	121	80	41	4.2%	2	2	2	2	1	1	0	0	1	1	1	2	2	1	1	0	1	0	27	2	0
Iowa	24	24		0.8%		1		1									1		1						
Kansas	32	20	12	1.1%	0	1	0	2	2	0	1	1	0	1	1	(1)	0	0	1	1	0	1	0	1	0
Kentucky	108	65	43	3.7%	4	2		1	13	3		2		1	2	4				11	1	4	2		
Louisiana	54	54	0	1.9%	1	1	4	4	7	3	1	0	2	0	0	0	1	2	4	7	6	3	0	0	0
Maine	7	7		0.2%		1				3							1								
Maryland	96	37	59	3.3%	5	1	3	1	4	1	2	1	0	1	1	3	0	3	0	3	0	1	0	0	0
Massachusetts	17	17		0.6%	4	5	1	2	3	1		1	2	5	5	4	4	(1)	(3)	(2)	3			4	1
Michigan	42	42	0	1.5%	0	1	3	1	7	2	5	1	7	3	2	(5)	0	(4)	(2)	5	1	1	8	1	0
Minnesota	44	44		1.5%	1	1			1	4		1	2	2	3	1		(2)	(2)	(2)	1	38			
Mississippi	23	23	0	0.8%	0	1	2	1	1	1	0	0	0	0	2	0	1	2	1	(1)	0	0	1	0	0
Missouri	68	28	40	2.4%	3	5	3	1	5	3	1	2	1	4	4	2	3	2	(3)	1					9
Montana	9	9	0	0.3%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Nebraska	15	15		0.5%				1			1			1		(1)					1				
Nevada	20	20	0	0.7%	0	2	1	0	0	1	0	1	0	1	0	0	1	1	(1)	0	0	0	0	3	0
New Hampshire	2	2		0.1%																					2
New Jersey	71	71	0	2.5%	6	8	15	6	15	13	2	4	6	2	4	4	4	9	4	11	6	2	1	2	2
New Mexico	16	16		0.6%		1								1	1		1		(1)	(1)					
New York	110	110	0	3.8%	19	29	6	8	12	16	5	3	2	8	4	14	26	4	0	8	6	11	2	4	3
North Carolina	141	61	80	4.9%	1	5	3	6	6	6		1	2	2	1	1	4	1	4	5	4		21		6
North Dakota	5	5	0	0.2%	0	0	0	0	0	0	0	0	0	1	0	0	0	0	(1)	0	0	0	0	0	0
Ohio	151	151		5.2%	1	4	3	1	3	2	1	1	4	3	2		3	(1)	(2)	1	36	12		1	
Oklahoma	28	28	0	1.0%	0	2	2	0	2	1	3	0	1	0	0	(3)	2	1	0	2	0	4	0	0	11
Oregon	17	17		0.6%					1		1		1	1		(1)		(1)	(1)	1					
Pennsylvania	85	85	0	2.9%	8	7	3	2	1	4	8	4	9	5	1	0	3	(6)	(3)	0	9	10	1	1	0
Rhode Island	5	5		0.2%		1						1									4			1	
South Carolina	55	49	6	1.9%	2	1	2	1	4	2	0	0	0	1	0	2	1	2	0	4	3	0	0	0	0
South Dakota	8	8		0.3%			1		1		1					(1)		1		1					
Tennessee	98	70	28	3.4%	3	1	1	0	7	6	1	0	1	0	0	2	1	0	0	7	2	0	2	0	2
Texas	214	139	75	7.4%	14	11	8	9	7	9	7	6	12	12	5	7	5	(4)	(3)	2	4	6	3	1	2
Utah	28	28	0	1.0%	0	0	1	0	3	4	0	0	1	0	0	0	0	0	0	3	0	1	0	0	0
Vermont	1	1		0.0%		1	1						1				1								
Virginia	129	103	26	4.5%	2	5	6	2	6	7	1	2	0	2	0	1	3	6	0	6	0	0	0	0	0
Washington	53	53		1.8%	3	3	4	2	8	4	4	2	3	2	11	(1)	1	1		(3)	5	8			
West Virginia	22	22	0	0.8%	0	0	0	0	1	3	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
Wisconsin	23	23		0.8%		1		2		1	2	3	2	7	3	(2)	(2)	(2)	(5)	(3)	11	8		9	2
Wyoming	6	6	0	0.2%	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0
Total	2,891	2,300	591	100.0%	124	161	113	86	175	156	66	59	81	96	84	58	102	32	(10)	91	167	179	84	55	121
% YOY Growth	3.3%	4.0%	0.5%		4.7%	6.0%	4.1%	3.1%	6.3%	5.4%	2.5%	2.2%	2.9%	3.4%	3.0%	2.2%	3.8%	1.2%	-0.4%	3.3%	7.9%	8.5%	3.9%	2.5%	5.5%

Please note state unit data is derived from FDDs and may vary from figures reported in 10-ks and annual reports.

5 Year (2006 - 2010) Summary of Openings & Closings by State
(Click on Drop Down Arrows to Sort by Column)

State	Papa John's						35 National Chains
	Beg. 2006 Units	Gross Unit Openings	Unit Closings	Net Unit Openings	FYE 2010 Units	% Change* in Net Units	% Change in Net Units (2006 - 2010)
Alabama	62	15	5	10	72	16.7%	5.2%
Alaska	4	3	2	1	5	25.0%	1.1%
Arizona	67	25	16	9	76	14.1%	13.0%
Arkansas	13	8	1	7	20	46.7%	10.8%
California	173	66	36	30	203	18.2%	8.9%
Colorado	50	9	13	(4)	46	-7.8%	8.9%
Connecticut	3	3	3	0	3		10.4%
Delaware	12	0	1	(1)	11	-8.3%	14.1%
District Of Columbia	5	9	4	5	10	100.0%	6.7%
Florida	239	30	19	11	250	4.6%	10.2%
Georgia	132	17	9	8	140	6.0%	8.8%
Hawaii	15	2	2	0	15		3.9%
Idaho	8	4	2	2	10	20.0%	12.1%
Illinois	59	32	9	23	82	44.2%	9.9%
Indiana	115	9	3	6	121	5.1%	7.9%
Iowa	22	2	0	2	24	9.5%	7.4%
Kansas	31	5	4	1	32	3.3%	5.4%
Kentucky	93	20	5	15	108	16.7%	8.3%
Louisiana	40	17	3	14	54	31.8%	10.7%
Maine	6	1	0	1	7	16.7%	9.6%
Maryland	87	14	5	9	96	10.3%	8.4%
Massachusetts	15	15	13	2	17	16.7%	7.1%
Michigan	48	12	18	(6)	42	-12.8%	2.4%
Minnesota	49	3	8	(5)	44	-10.2%	6.5%
Mississippi	20	5	2	3	23	14.3%	9.4%
Missouri	63	17	12	5	68	8.1%	7.8%
Montana	9	0	0	0	9		12.3%
Nebraska	16	1	2	(1)	15	-6.3%	10.6%
Nevada	19	3	2	1	20	5.6%	20.0%
New Hampshire	2	0	0	0	2		6.6%
New Jersey	39	50	18	32	71	103.2%	13.8%
New Mexico	17	1	2	(1)	16	-6.3%	7.9%
New York	58	74	22	52	110	118.2%	16.5%
North Carolina	126	21	6	15	141	12.4%	17.8%
North Dakota	6	0	1	(1)	5	-16.7%	13.0%
Ohio	150	12	11	1	151	0.7%	5.2%
Oklahoma	26	6	4	2	28	7.1%	9.2%
Oregon	19	1	3	(2)	17	-10.0%	9.3%
Pennsylvania	91	21	27	(6)	85	-6.8%	9.4%
Rhode Island	5	1	1	0	5		9.5%
South Carolina	46	10	1	9	55	19.1%	12.0%
South Dakota	7	2	1	1	8	16.7%	7.7%
Tennessee	88	12	2	10	98	11.2%	9.4%
Texas	207	49	42	7	214	3.3%	14.7%
Utah	25	4	1	3	28	12.5%	10.9%
Vermont	0	2	1	1	1		5.5%
Virginia	113	21	5	16	129	14.2%	11.9%
Washington	55	20	22	(2)	53	-3.6%	9.6%
West Virginia	21	1	0	1	22	4.8%	11.6%
Wisconsin	37	3	17	(14)	23	-35.9%	6.2%
Wyoming	5	1	0	1	6	25.0%	3.1%
Total	2,618	659	386	273	2,891	10.6%	9.9%

(*) % change from start of FYE 2006 unit count.

2010 Chain Unit Concentration by State
(Click on Drop Down Arrows to Sort by Column)

State	Papa John's		Unit Concentration as a % of 35 National Chains Total
	Total Units	Unit Concentration as a % of Total Units	
Alabama	72	2.5%	3.3%
Alaska	5	0.2%	2.6%
Arizona	76	2.6%	3.0%
Arkansas	20	0.7%	1.5%
California	203	7.0%	1.8%
Colorado	46	1.6%	2.2%
Connecticut	3	0.1%	0.2%
Delaware	11	0.4%	3.0%
District Of Columbia	10	0.3%	4.5%
Florida	250	8.6%	3.3%
Georgia	140	4.8%	3.4%
Hawaii	15	0.5%	4.0%
Idaho	10	0.3%	1.8%
Illinois	82	2.8%	1.6%
Indiana	121	4.2%	3.8%
Iowa	24	0.8%	2.0%
Kansas	32	1.1%	2.3%
Kentucky	108	3.7%	5.0%
Louisiana	54	1.9%	2.6%
Maine	7	0.2%	1.3%
Maryland	96	3.3%	4.5%
Massachusetts	17	0.6%	0.7%
Michigan	42	1.5%	1.0%
Minnesota	44	1.5%	2.2%
Mississippi	23	0.8%	1.7%
Missouri	68	2.4%	2.4%
Montana	9	0.3%	2.5%
Nebraska	15	0.5%	1.8%
Nevada	20	0.7%	1.8%
New Hampshire	2	0.1%	0.4%
New Jersey	71	2.5%	2.6%
New Mexico	16	0.6%	1.9%
New York	110	3.8%	2.1%
North Carolina	141	4.9%	3.4%
North Dakota	5	0.2%	1.7%
Ohio	151	5.2%	2.8%
Oklahoma	28	1.0%	1.6%
Oregon	17	0.6%	1.3%
Pennsylvania	85	2.9%	2.1%
Rhode Island	5	0.2%	1.1%
South Carolina	55	1.9%	2.6%
South Dakota	8	0.3%	2.3%
Tennessee	98	3.4%	3.2%
Texas	214	7.4%	2.0%
Utah	28	1.0%	2.8%
Vermont	1	0.0%	0.6%
Virginia	129	4.5%	3.6%
Washington	53	1.8%	2.4%
West Virginia	22	0.8%	2.4%
Wisconsin	23	0.8%	1.1%
Wyoming	6	0.2%	2.3%
Total	2,891	100.0%	2.4%

Click on Drop Down List to Switch State													
Florida	2010 Unit Count			Change in Net Units					% Unit Market Share				
Chain	Total	Franchised	Company	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
Applebee's	109	109	0	10	2	1	(3)	3	1.5%	1.5%	1.5%	1.4%	1.4%
Arby's	169	79	90	8	1	7	(6)	(8)	2.5%	2.4%	2.4%	2.4%	2.2%
Bob Evans	49	0	49	3	0	(1)	0	0	0.7%	0.7%	0.7%	0.7%	0.6%
Buffalo Wild Wings	24	22	2	3	4		4	2	0.2%	0.2%	0.2%	0.3%	0.3%
Burger King	550	293	257	(14)	(1)	(2)	6	4	7.7%	7.5%	7.2%	7.3%	7.3%
Carl's Jr.													
Cheesecake Factory	14	0	14	0	1	0	0	0	0.2%	0.2%	0.2%	0.2%	0.2%
Chili's Grill & Bar	146	19	127	5	14	18	3	1	1.6%	1.7%	1.9%	1.9%	1.9%
Chipotle	58	0	58	9	7	12	7	9	0.3%	0.4%	0.6%	0.7%	0.8%
Church's	48	25	23		(11)	(7)	(3)	(1)	1.0%	0.8%	0.7%	0.7%	0.6%
Cracker Barrel	59	0	59	2	1	2	1	1	0.8%	0.8%	0.8%	0.8%	0.8%
Dairy Queen	65	65		3	(3)	(1)			1.0%	0.9%	0.9%	0.9%	0.9%
Denny's	158	136	22	(6)	(3)	2	(5)	4	2.3%	2.2%	2.1%	2.1%	2.1%
Domino's	329	282	47	9	2	(4)	(6)	1	4.7%	4.6%	4.5%	4.4%	4.4%
Dunkin Donuts	575	575	0	68	39	105	28	21	5.4%	5.8%	7.0%	7.4%	7.6%
Hardee's	86	40	46	(3)	1	(2)	(1)		1.2%	1.2%	1.2%	1.1%	1.1%
IHOP	148	148	0	7	(3)	2	4	0	2.0%	2.0%	1.9%	2.0%	2.0%
Jack in the Box													
Jimmy John's	48	48	0	3	6	10	8	11	0.2%	0.3%	0.4%	0.5%	0.6%
KFC	310	223	87	(12)	(4)		(18)	(1)	4.7%	4.5%	4.4%	4.2%	4.1%
Little Caesar's	193	104	89	5	14	24	26	34	1.3%	1.5%	1.8%	2.1%	2.6%
McDonald's	857	687	170	15	15	12	3	4	11.6%	11.5%	11.3%	11.4%	11.4%
Panera Bread	125	81	44	8	23	12	3	9	1.1%	1.4%	1.5%	1.5%	1.7%
Papa John's	250	205	45	(1)	3	4	3	2	3.4%	3.3%	3.3%	3.3%	3.3%
Perkins	59	15	44	(1)	2	1	(1)	0	0.8%	0.8%	0.8%	0.8%	0.8%
Pizza Hut	364	334	30	(17)	2	7	(10)	(9)	5.3%	5.2%	5.1%	5.0%	4.8%
Popeyes	110	110	0	0	0	3	(5)	(2)	1.6%	1.6%	1.6%	1.5%	1.5%
Quizno's	165	163	2	39	16	(32)	(69)	(81)	4.7%	4.8%	4.2%	3.3%	2.2%
Ruby Tuesday	81	1	80	1	(1)	1	(6)	(2)	1.3%	1.2%	1.2%	1.1%	1.1%
Sonic Drive-in	111	75	36	13	17	(4)	(2)	(5)	1.5%	1.7%	1.6%	1.5%	1.5%
Subway	1,406	1,406	0	77	41	43	45	54	17.3%	17.4%	17.4%	18.1%	18.6%
T.G.I. Friday's	58	21	37	1		1			0.8%	0.8%	0.8%	0.8%	0.8%
Taco Bell	323	226	97	4	6	4	4	2	4.3%	4.3%	4.2%	4.3%	4.3%
Texas Roadhouse	10	4	6		1	2	1		0.1%	0.1%	0.1%	0.1%	0.1%
Wendy's	485	299	186	(2)	2	(4)	(11)	(1)	7.0%	6.9%	6.6%	6.5%	6.4%
Total	7,542	5,795	1,747	237	194	216	0	52	100%	100%	100%	100%	100%

Please note state unit data is derived from FDDs and may vary from figures reported in 10-ks and annual reports.

5-Year (2006 - 2010) Chain Unit Data and Economic Summary by State
(Click on Drop Down Arrows to Sort by Column)

State	Aggregate 5 Year Unit Activity for 35 National Chains				Aggregate <u>Change</u> in Economic Indicators (2010 versus 2006)			2010 Unemployment Rate ⁽³⁾
	Gross Openings	Closings	Net Openings	2010 Unit Counts	Population ⁽¹⁾	Income ⁽²⁾	Unemployment Rate ⁽³⁾	
Alabama	18.7%	13.5%	5.2%	2,208				
Alaska	25.3%	24.2%	1.1%	192				
Arizona	26.2%	13.2%	13.0%	2,563				
Arkansas	19.6%	8.8%	10.8%	1,374				
California	20.2%	11.3%	8.9%	11,415				
Colorado	20.6%	11.7%	8.9%	2,115				
Connecticut	25.3%	14.9%	10.4%	1,365				
Delaware	29.5%	15.4%	14.1%	364				
District of Columbia	25.0%	18.3%	6.7%	222				
Florida	24.1%	13.9%	10.2%	7,542				
Georgia	22.1%	13.3%	8.8%	4,110				
Hawaii	19.1%	15.2%	3.9%	376				
Idaho	21.0%	8.9%	12.1%	565				
Illinois	23.1%	13.3%	9.9%	5,252				
Indiana	17.7%	9.7%	7.9%	3,183				
Iowa	16.3%	8.9%	7.4%	1,192				
Kansas	15.8%	10.4%	5.4%	1,392				
Kentucky	20.7%	12.5%	8.3%	2,172				
Louisiana	21.9%	11.1%	10.7%	2,042				
Maine	23.4%	13.8%	9.6%	524				
Maryland	16.2%	7.8%	8.4%	2,147				
Massachusetts	22.5%	15.3%	7.1%	2,460				
Michigan	13.2%	10.8%	2.4%	4,032				
Minnesota	17.8%	11.2%	6.5%	2,018				
Mississippi	19.3%	9.9%	9.4%	1,316				
Missouri	23.1%	15.3%	7.8%	2,831				
Montana	18.8%	6.5%	12.3%	365				
Nebraska	20.7%	10.1%	10.6%	833				
Nevada	34.6%	14.6%	20.0%	1,116				
New Hampshire	21.3%	14.7%	6.6%	566				
New Jersey	29.2%	15.4%	13.8%	2,680				
New Mexico	17.6%	9.8%	7.9%	863				
New York	31.3%	14.8%	16.5%	5,198				
North Carolina	27.5%	9.7%	17.8%	4,124				
North Dakota	23.7%	10.7%	13.0%	286				
Ohio	16.9%	11.7%	5.2%	5,442				
Oklahoma	18.6%	9.4%	9.2%	1,724				
Oregon	20.6%	11.3%	9.3%	1,330				
Pennsylvania	22.7%	13.4%	9.4%	4,079				
Rhode Island	20.2%	10.7%	9.5%	450				
South Carolina	22.7%	10.6%	12.0%	2,095				
South Dakota	26.5%	18.8%	7.7%	350				
Tennessee	18.9%	9.5%	9.4%	3,086				
Texas	23.5%	8.8%	14.7%	10,768				
Utah	20.2%	9.3%	10.9%	987				
Vermont	17.2%	11.7%	5.5%	172				
Virginia	21.0%	9.2%	11.9%	3,574				
Washington	21.6%	12.0%	9.6%	2,191				
West Virginia	18.4%	6.8%	11.6%	915				
Wisconsin	19.8%	13.6%	6.2%	2,083				
Wyoming	14.1%	10.9%	3.1%	264				
U.S. Total/Average	21.7%	11.7%	9.9%	120,513				

(1) U.S. Census Bureau

(2) Bureau of Labor Statistics as measured by change in per capita disposable income. Please note, the per capita disposable income data for 2006 - 2009 is subject to revision in September 2011.

(3) Bureau of Labor Statistics

35 National Chains Aggregate Unit Openings & Closings Data by State (Click on Drop Down Arrows to Sort by Column)

State	Gross New Unit Openings						Unit Closings						Net Unit Openings						Total Units FYE 2010
	2006	2007	2008	2009	2010	Total	2006	2007	2008	2009	2010	Total	2006	2007	2008	2009	2010	Total	
Alabama	133						99						34						
Alaska	10						11						(1)						
Arizona	95						35						60						
Arkansas	79						16						63						
California	426						148						278						
Colorado	84						27						57						
Connecticut	94						28						66						
Delaware	30						13						17						
District of Columbia	8						9						(1)						
Florida	363						126						237						
Georgia	184						69						115						
Hawaii	13						14						(1)						
Idaho	17						7						10						
Illinois	256						102						154						
Indiana	103						27						76						
Iowa	35						8						27						
Kansas	47						26						21						
Kentucky	103						68						35						
Louisiana	97						57						40						
Maine	43						16						27						
Maryland	70						30						40						
Massachusetts	164						57						107						
Michigan	174						80						94						
Minnesota	62						40						22						
Mississippi	59						22						37						
Missouri	176						124						52						
Montana	5						3						2						
Nebraska	28						11						17						
Nevada	72						12						60						
New Hampshire	40						8						32						
New Jersey	182						95						87						
New Mexico	23						8						15						
New York	361						152						209						
North Carolina	163						55						108						
North Dakota	18						5						13						
Ohio	221						94						127						
Oklahoma	76						21						55						
Oregon	49						29						20						
Pennsylvania	187						118						69						
Rhode Island	29						12						17						
South Carolina	62						22						40						
South Dakota	19						16						3						
Tennessee	107						31						76						
Texas	450						76						374						
Utah	34						8						26						
Vermont	7						(6)						13						
Virginia	165						33						132						
Washington	89						38						51						
West Virginia	41						8						33						
Wisconsin	98						44						54						
Wyoming	7						7						0						
Total	5,458						2,159						3,299						

35 National Chains Aggregate Unit Openings & Closings % by State (Click on Drop Down Arrows to Sort by Column)

State	Gross New Unit Openings						Unit Closings						Net Unit Openings					
	2006	2007	2008	2009	2010	Total	2006	2007	2008	2009	2010	Total	2006	2007	2008	2009	2010	Total
Alabama	6.3%						4.7%						1.6%					
Alaska	5.3%						5.8%						-0.5%					
Arizona	4.2%						1.5%						2.6%					
Arkansas	6.4%						1.3%						5.1%					
California	4.1%						1.4%						2.7%					
Colorado	4.3%						1.4%						2.9%					
Connecticut	7.6%						2.3%						5.3%					
Delaware	9.4%						4.1%						5.3%					
District of Columbia	3.8%						4.3%						-0.5%					
Florida	5.3%						1.8%						3.5%					
Georgia	4.9%						1.8%						3.0%					
Hawaii	3.6%						3.9%						-0.3%					
Idaho	3.4%						1.4%						2.0%					
Illinois	5.4%						2.1%						3.2%					
Indiana	3.5%						0.9%						2.6%					
Iowa	3.2%						0.7%						2.4%					
Kansas	3.6%						2.0%						1.6%					
Kentucky	5.1%						3.4%						1.7%					
Louisiana	5.3%						3.1%						2.2%					
Maine	9.0%						3.3%						5.6%					
Maryland	3.5%						1.5%						2.0%					
Massachusetts	7.1%						2.5%						4.7%					
Michigan	4.4%						2.0%						2.4%					
Minnesota	3.3%						2.1%						1.2%					
Mississippi	4.9%						1.8%						3.1%					
Missouri	6.7%						4.7%						2.0%					
Montana	1.5%						0.9%						0.6%					
Nebraska	3.7%						1.5%						2.3%					
Nevada	7.7%						1.3%						6.5%					
New Hampshire	7.5%						1.5%						6.0%					
New Jersey	7.7%						4.0%						3.7%					
New Mexico	2.9%						1.0%						1.9%					
New York	8.1%						3.4%						4.7%					
North Carolina	4.7%						1.6%						3.1%					
North Dakota	7.1%						2.0%						5.1%					
Ohio	4.3%						1.8%						2.5%					
Oklahoma	4.8%						1.3%						3.5%					
Oregon	4.0%						2.4%						1.6%					
Pennsylvania	5.0%						3.2%						1.9%					
Rhode Island	7.1%						2.9%						4.1%					
South Carolina	3.3%						1.2%						2.1%					
South Dakota	5.8%						4.9%						0.9%					
Tennessee	3.8%						1.1%						2.7%					
Texas	4.8%						0.8%						4.0%					
Utah	3.8%						0.9%						2.9%					
Vermont	4.3%						-3.7%						8.0%					
Virginia	5.2%						1.0%						4.1%					
Washington	4.5%						1.9%						2.6%					
West Virginia	5.0%						1.0%						4.0%					
Wisconsin	5.0%						2.2%						2.8%					
Wyoming	2.7%						2.7%						0.0%					
Total	5.0%						2.0%						3.0%					

Annual Unemployment Rates by State
(Click on Drop Down Arrows to Sort by Column)

State	2006	2007	2008	2009	2010	Change '10 vs. '06
Alabama	3.5%					
Alaska	6.5%					
Arizona	4.1%					
Arkansas	5.3%					
California	4.9%					
Colorado	4.3%					
Connecticut	4.4%					
Delaware	3.5%					
District of Columbia	5.7%					
Florida	3.3%					
Georgia	4.7%					
Hawaii	2.5%					
Idaho	3.0%					
Illinois	4.6%					
Indiana	5.0%					
Iowa	3.7%					
Kansas	4.4%					
Kentucky	5.9%					
Louisiana	3.9%					
Maine	4.7%					
Maryland	3.8%					
Massachusetts	4.8%					
Michigan	6.9%					
Minnesota	4.1%					
Mississippi	6.8%					
Missouri	4.8%					
Montana	3.2%					
Nebraska	3.0%					
Nevada	4.2%					
New Hampshire	3.5%					
New Jersey	4.6%					
New Mexico	4.1%					
New York	4.6%					
North Carolina	4.8%					
North Dakota	3.2%					
Ohio	5.4%					
Oklahoma	4.1%					
Oregon	5.3%					
Pennsylvania	4.5%					
Rhode Island	5.1%					
South Carolina	6.4%					
South Dakota	3.1%					
Tennessee	5.2%					
Texas	4.9%					
Utah	2.9%					
Vermont	3.7%					
Virginia	3.0%					
Washington	4.9%					
West Virginia	4.5%					
Wisconsin	4.7%					
Wyoming	3.2%					
Total U.S.	4.6%					

Source: Bureau of Labor Statistics

Annual Per Capita Disposable Income by State (*)
(Click on Drop Down Arrows to Sort by Column)

State	2006	2007	2008	2009p	2010p	Change '10 vs. '06
Alabama	28,239					
Alaska	35,279					
Arizona	29,753					
Arkansas	26,694					
California	36,084					
Colorado	35,947					
Connecticut	44,068					
Delaware	34,073					
District of Columbia	52,227					
Florida	33,994					
Georgia	29,588					
Hawaii	34,138					
Idaho	28,140					
Illinois	34,888					
Indiana	29,303					
Iowa	30,465					
Kansas	31,836					
Kentucky	26,848					
Louisiana	30,560					
Maine	30,111					
Maryland	38,853					
Massachusetts	40,327					
Michigan	29,684					
Minnesota	34,923					
Mississippi	25,764					
Missouri	30,288					
Montana	28,850					
Nebraska	31,971					
Nevada	34,706					
New Hampshire	36,645					
New Jersey	41,264					
New Mexico	27,515					
New York	36,940					
North Carolina	29,716					
North Dakota	30,501					
Ohio	30,014					
Oklahoma	29,718					
Oregon	30,256					
Pennsylvania	32,683					
Rhode Island	33,905					
South Carolina	27,765					
South Dakota	30,815					
Tennessee	30,013					
Texas	31,832					
Utah	26,850					
Vermont	32,094					
Virginia	35,887					
Washington	35,526					
West Virginia	26,059					
Wisconsin	31,445					
Wyoming	39,292					
Total U.S.	33,174					

Source: Bureau of Labor Statistics

(*) Per capita disposable income data for 2006 - 2009 is subject to revision in September 2011.

Population by State as of FYE July
(Click on Drop Down Arrows to Sort by Column)

State	2006	2007	2008	2009	2010	Change '10 vs. '06
Alabama	4,594,911					
Alaska	675,322					
Arizona	6,190,987					
Arkansas	2,814,910					
California	35,947,461					
Colorado	4,747,872					
Connecticut	3,484,531					
Delaware	853,301					
District of Columbia	583,841					
Florida	18,076,361					
Georgia	9,323,575					
Hawaii	1,269,228					
Idaho	1,463,631					
Illinois	12,714,588					
Indiana	6,300,341					
Iowa	2,965,203					
Kansas	2,754,018					
Kentucky	4,216,783					
Louisiana	4,237,693					
Maine	1,313,479					
Maryland	5,605,552					
Massachusetts	6,466,069					
Michigan	10,082,414					
Minnesota	5,147,857					
Mississippi	2,896,691					
Missouri	5,857,974					
Montana	946,059					
Nebraska	1,759,327					
Nevada	2,491,122					
New Hampshire	1,311,184					
New Jersey	8,619,354					
New Mexico	1,940,631					
New York	19,353,588					
North Carolina	8,853,849					
North Dakota	636,019					
Ohio	11,490,596					
Oklahoma	3,571,612					
Oregon	3,675,743					
Pennsylvania	12,466,485					
Rhode Island	1,064,193					
South Carolina	4,334,146					
South Dakota	786,973					
Tennessee	6,090,290					
Texas	23,356,591					
Utah	2,582,234					
Vermont	619,916					
Virginia	7,633,859					
Washington	6,371,097					
West Virginia	1,808,136					
Wisconsin	5,571,510					
Wyoming	512,664					
Total U.S.	298,431,771					

Source: U.S. Census Bureau